

# Dr. ALEXANDER USVITSKIY

E-mail: [a.usvitskiy@gmail.com](mailto:a.usvitskiy@gmail.com)

Website: [a.usvitskiy.com](http://a.usvitskiy.com)

## RESEARCH INTERESTS

Experimental & Behavioural Economics; Microeconomic Theory; Industrial Organization

## ACADEMIC POSITIONS

since AUG 2023	<b>Assistant Professor</b> International College of Economics and Finance (ICEF), HSE University • <b>Senior Research Fellow</b> International Laboratory for Experimental and Behavioural Economics (BELab)
2020 – 2023	<b>Assistant Professor</b> • <b>Economics Program Director</b> • <b>Behavioural Laboratory Director &amp; Founder</b> School of Advanced Studies (SAS), University of Tyumen
2014 – 2020	<b>Research &amp; Teaching Assistant</b> Department of Economics, Florida State University (FSU)

## EDUCATION

2014 – 2020	<b>Doctor of Philosophy (PhD)</b> in Economics Dissertation: “Behavior in Dynamic Environments: Theory and Experiments” Department of Economics, Florida State University (FSU)
2014 – 2016	<b>Master of Science (MSc)</b> in Economics Department of Economics, Florida State University (FSU)
2010 – 2013	<b>Bachelor of Science (BSc)</b> in Economics, <i>with Honours</i> London School of Economics and Political Science (LSE), University of London

## PUBLICATIONS

- Usvitskiy, A. (2023). A Dynamic Model of Endogenous Development: the Role of Pioneers  
*Social Choice and Welfare*, 1-32. <https://doi.org/10.1007/s00355-023-01489-9>
- Usvitskiy, A. (2022). Strategic Risk-taking in Dynamic Contests [link to the working paper]  
*Journal of Economic Behavior & Organization*, 198, 511-534. <https://doi.org/10.1016/j.jebo.2022.03.011>

## WORKING PAPERS

- Competition for Loyal Customers [Download link]  
(with Dmitry Ryvkin)
- Support Networks in Contests  
(with Anastasia Antsygina, Mariya Teteryatnikova, James Tremewan)

## WORK IN PROGRESS

- Mining Centralization in the Cryptocurrency Markets: A Laboratory Experiment  
(with Christoph Huber and Alexander Didenko)
- Dynamic Innovation Contest with Exogenous and Endogenous Dropout  
(with Philip Brookins)
- Crowdfunding in Dynamics: Optimal Campaign Designs with Stretch Goals
- Choosing to Be Asleep at the Wheel: Indirect Costs of Low Consciousness in Dynamics  
(with Louis Vervoort) [interdisciplinary study]

## REFEREEING

Games and Economic Behavior, Personality and Social Psychology Bulletin

## OFFLINE INVITED TALKS

---

SEPTEMBER 2022	Higher School of Economics (Saint-Petersburg, Russia)
JANUARY 2020	Nazarbayev University (Nur-Sultan, Kazakhstan)
JANUARY 2019	Humboldt University of Berlin (Berlin, Germany)
JULY 2018	Higher School of Economics (Moscow, Russia)
JUNE 2018	Max Planck Institute for Research on Collective Goods (Bonn, Germany)
JUNE 2017	CERGE-EI (Prague, Czech Republic)
MAY 2017	Vienna University of Economics and Business (Vienna, Austria)
MAY 2016	Max Planck Institute for Research on Collective Goods (Bonn, Germany)

## CONFERENCE PRESENTATIONS

---

JULY 2022	Game Theory and Applications ( <i>online</i> )
JUNE 2022	Oligo Workshop (Nicosia, Cyprus)
JULY 2021	Economic Science Association Global Conference ( <i>online</i> )
MAY 2019	Southeast Conference on Experimental Social Sciences (Apalachicola, USA)
JUNE 2018	Economic Science Association World Meeting (Berlin, Germany)
NOVEMBER 2017	Southern Economic Association Annual Meetings (Tampa, USA)
OCTOBER 2017	NA Economic Science Association Conference (Richmond, USA)
NOVEMBER 2016	Southern Economic Association Annual Meetings (Washington, DC, USA)
OCTOBER 2016	NA Economic Science Association Conference (Tucson, USA)

## CONFERENCE ORGANIZATION

---

JUNE 4 2021 & APRIL 29-30 2022	[ <i>organizing committee member</i> ] “Free will, consciousness, cognition: interdisciplinary research in science and philosophy” (Tyumen, Russia)
-----------------------------------	---

## WORKSHOPS

---

JUNE 2023	The 33rd Advanced School in Economic Theory ( <b>by Eric Maskin</b> ; Jerusalem, Israel)
JULY 2018	Summer School on Economic Psychology and Experiments (Saratov, Russia)
JANUARY 2018	IFREE's 23rd Visiting Student Workshop ( <b>by Vernon Smith</b> ; Orange, USA)
2021 & 2022	[ <i>as an expert</i> ] “You. University. Future” (Tyumen & Moscow, Russia)

## TEACHING EXPERIENCE

---

- HSE University (English-only full courses):
  - SPRING 2024 Microeconomics (Game Theory module) [MSc course] – 33 students
  - FALL 2023 Behavioral and Experimental Economics – 69 students
- HSE University, St. Petersburg campus (English-only full courses):
  - [INVITED] FALL 2022 Behavioral and Experimental Economics – 26 students
- Moscow School of Management SKOLKOVO (English-only full courses):
  - [INVITED] FALL 2022 Behavioral Economics – 25 students
- School of Advanced Studies (English-only full courses):
  - SPRING 2023 Industrial Organization – 9 students
  - FALL 2022 Behavioural Economics – 6 students
  - FALL 2022 Statistics – 19 students
  - FALL 2022 Experimental Economics – 16 students
  - SPRING 2022 Game Theory – 9 students
  - FALL 2021 Mathematics for Economists – 21 students
  - FALL 2021 Statistics – 14 students
  - SPRING 2021 Behavioural Economics – 6 students
  - SPRING 2021 Experimental Economics – 20 students
  - FALL 2020 Microeconomics 1 – 20 students
  - 2020/21/22 Research seminar – 34 students over 3 academic years

- School of Advanced Studies (English-only parts of the courses):
  - FALL 2021 Consciousness, Cognition, Rationality – 23 students
  - FALL 2021 Modelling – 20 students
  - FALL 2020 Global Issues – 38 students
  - FALL 2020 TechEconomy – 15 students
- Florida State University:
  - FALL 2019 Games and Decisions (ECO 4400) – 31 students
  - SPRING 2017 Intermediate Microeconomic Theory (ECO 3101) – 30 students
  - SUMMERS 2016-2019 TA for PhD-level core math course – leading recitation sessions

---

#### STUDENT SUPERVISION

- Darya Grin (2020-2022), Alexander Rozmanov (2020-2022), Vladimir Kibukevich (2020-2021), Anastasia Strekalina (2020-2021), Nikita Salmin (2020-2021).
- All my students were offered fellowships and admitted to Master's degree programs either abroad (3 students) or in Russia (2 students).

---

#### RESEARCH ASSISTANTSHIP

FALL 2018 – SPRING 2020	Supervisor: Prof R. Mark Isaac
FALL 2016 – SPRING 2018	Supervisor: Prof David J. Cooper
SUMMER 2016	Supervisor: Prof John R. Hamman
FALL 2014 – SPRING 2016	Supervisor: Prof R. Mark Isaac

---

#### PROFESSIONAL SOFTWARE AND HARDWARE

Proficient with z-Tree;	Experience with oTree, eyetrackers
Proficient with Stata, MATLAB, VBA;	Experience with Python, R, Octave, EViews, C++,

---

#### AWARDS AND FELLOWSHIPS

2022	Best Course Award (School of Advanced Studies)
2018	Michael J. Piette Dissertation Fellowship
2018	Humane Studies Fellowship
2017	Irvin and Peggy Sobel Award for outstanding achievement among graduate students admitted to PhD candidacy
2015	James H. Gapinski Award for outstanding academic achievement among first-year students
2014-2018	Evelyn R. and John W. Baugh Graduate Fellowship in Economics

---

#### GRANTS

2017	Doctoral Dissertation Grant, Hilton Center for the Study of Economic Prosperity and Individual Opportunity, FSU (\$4,000)
------	---

---

#### PROFESSIONAL AFFILIATIONS

Economic Science Association, American Economic Association,  
Southern Economic Association, European Economic Association